

Wade Hardie

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LEADER | PROJECT MANAGER | PROBLEM SOLVER

A proactive leader, adept at coordinating project activities and setting clear goals. Excels in team building and communication, promoting collaboration and stakeholder engagement. Committed to learning and adapting to dynamic project environments and driving successful outcomes.

EDUCATION

Juris Doctor (JD), University of Denver, Denver, CO

Master of Business Administration (MBA), University of Denver, Denver, CO

Bachelor of Arts (BA), Brigham Young University, Provo, UT

KEY STRENGTHS

Communication • Leadership • Planning • Problem Solving • Quality Assurance • Organization • Time Management • Client/Stakeholder Management • Team Motivation • Negotiation • Strategy • Continuous Improvement • Emotional Intelligence

TECHNICAL SKILLS

Data Analysis • Communication/Collaboration Tools (i.e. MS Teams, MS Outlook) • Document Management/Cloud Computing (i.e. OneDrive, SharePoint, Google Drive) • Cybersecurity Awareness

PROFESSIONAL EXPERIENCE

BrainStorm, Inc. – Spring, TX

July 2021–July 2023

Client Success Manager

Managed Software as a Service accounts that exceeded \$1.4 million in combined annual revenue.

- Managed contract renewal process with customers – highest quarterly ARR renewal percentage was 131%
- Led my team in the number of business reviews performed
- Built lasting customer relationships as a trusted advisor in multiple industries
- Consulted clients on best practices with utilizing the BrainStorm technology
- Performed on-site client visits
- Served on a committee responsible for planning company-wide activities to help build and maintain company culture

Chevron U.S.A. Inc. (acquired Noble Energy, Inc.) – Houston, TX

October 2020–July 2021

Land Analyst

Was responsible for the analysis and implementation of title documents and other pertinent documents to maintain proper ownership

- Reviewed and analyzed title documents to determine what and how much interest was being conveyed prior to transferring ownership interests
- Processed transfers of interest and paycode changes
- Approved transfers of interest and paycode changes
- Setup Non-op Estimated Ent Decks
- Interfaced with various departments, as needed, to resolve ownership issues
- Interacted with interest owners and attorneys in response to owner inquiries
- Managed incoming owner inquiries and transfer requests by assigning them to various members of the department

Noble Energy Inc. – Houston, TX

January 2015–October 2020

Division Order Analyst I

Analyzed and implemented title opinions, title documents and leases to set up and maintain proper ownership

- Reviewed and analyzed title documents and title opinions
- Determined interests and burdens based on analysis of deeds, assignments, probate documents and leases
- Performed calculations of owner interest and reviewed title curative
- Set up LDO decks, loaded exceptional components
- Performed transfers of interest and paycode changes
- Approved transfers of interest and paycode changes
- Interfaced with various departments, as needed, to resolve ownership issues
- Interacted with interest owners and attorneys in response to owner inquiries

Flagship Services Group, LLC – Englewood, CO

May 2013–December 2014

Account Manager

Consulted clients and managed Medicare compliance issues

- Consulted clients regarding specific claims involving Medicare beneficiaries
- Reported and investigated claims involving Medicare beneficiaries
- Assisted clients with Medicare lien resolution
- Analyzed and processed Medicare letters involving conditional payments and Medicare set-asides

Rubicon Law Group, LTD – Greenwood Village, CO

June 2011–December 2013

Of Counsel

Conducted general business law matters, including technology and commercial transactions, licensing and intellectual property enforcement

- Provided business formation services and estate planning
- Negotiated and drafted contracts; helped settle breach of contract issues

Mines and Associates, P.C. – Littleton, CO

October 2010–July 2011

In-House Counsel

Managed in-house legal affairs for the company.

- Negotiated and managed company contracts.
- Advised Human Resources on employment issues.
- Maintained the company’s registration in various states

Paperless Technologies, Inc. – Littleton, CO

May 2005–October 2010

President and Co-Founder

Co-founded and served as President of innovative startup company.

- Assisted with development of company’s internal processes and procedures
- Negotiated terms and conditions of strategic partnerships and company relationships
- Helped establish software licensing policies and enforcement protocols
- Oversaw and assisted outside counsel with establishing intellectual property protection
- Assisted with designing salesforce infrastructure and compensation plan
- Helped create and implement marketing and branding strategies

Beta Health Association, Inc. – Denver, CO

December 2003–November 2004

Startup Team Member

- Performed market research
- Assisted with drafting of business plan

CREDENTIALS & ACHIEVEMENTS

Passed the Colorado Bar Exam (Attorney Registration #34942)

ORGANIZATIONAL MEMBERSHIPS

President of Board of Directors for Northwest Harris County Municipal Utility District 28