

Matthew Neeley

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Risk Management / Business Development / Trading

- 14+ years of commercial experience in commodities trading
- Cross-Commodity experience: Energy/Oil & Gas (Crude, heavy fuels, diesel, gasoline) & Ags/biofuels
- Identifying trends, defining and executing strategies to expand commercial activities
- Expertise in trading, hedging, risk management, strategy, reporting, and project management
- Core competencies: Analytical, market fundamentals, developing trading strategies, and managing risk
- Soft Skills: Leadership, negotiations, resilient, highly self-motivated, problem-solving and quick learner
- Fluent in Portuguese and Spanish

WORK EXPERIENCE

Sabbatical & Commodity Trading Club Ambassador **Aug 2024 – Jan 2026**

Market Risk & Credit Risk Consultant
Resolute Consulting Group, Houston, TX **Oct 2025 – Jan 2026**

- Market and Credit Risk gap assessment and systems solutions for major midstream company

Interim Managing Director
LITASCO Pan Americas, Houston, TX **Jun 2021 – Aug 2024**

- Managed Trading, Ops, Risk, BD, Legal, HR, IT, and Credit/Finance teams
- Define & implement LPA vision, strategy, and roadmap
- Define commercial strategy, forecast revenue, and conduct business analysis
- Develop network with key stakeholders for USA office
- Lead cross-functional team for onboarding of new structured business
- Manage partnerships and monitor business performance of a Peruvian JV

Head of Risk Management & Middle Office

- Built a team of 7 MO's in 4 months: Recruited, developed, coached, and led Risk/Middle Officers
- Developed, implemented and improved risk framework, procedures and standards for USA office
- Report position and PnL for accuracy and timeliness to Global Head of Risk and Trading in HQ Geneva
- Regional risk monitoring for Petroleum products: Crude, Fuel, Distillates, Naphtha, Gasoline & Petchem
- Request hedge exemptions from exchanges; Review requests for products and crude grades
- Financial analysis of L-T supply agreement with JV, monitor arbs, manage hedges of sales

Senior Trader
Cargill, Miami, FL **Oct 2020 – Jun 2021**

- Trade oils cargos and bulk, consumption and biodiesel/renewable diesel feedstock positions in LATAM
- Define strategy and trade shared Veggie oil book of 750 kmt annually (20 MR vessels) in LATAM
- Define physical and paper position (Futures, Basis and Freight) (\$2 billion of volume annually)
- Execute Freight strategy and lift Vessel fixtures
- Maintain and report Product Line Position and Exposure Daily Review
- Develop hedging structures for key account portfolios for physical/derivatives (futures, options, OTC)
- Gather, analyze and interpret market fundamentals to define strategies
- Daily wires / weekly presentation to key account customers on market trends, dynamics and changes
- Marketing Support for Strategic, Key, Transactional and Potential accounts
- Determine Fob/Freight Backstop for merchandising teams
- Research, consolidate, and report regional supply/demand

Crude Risk Analyst
LITASCO Pan Americas, Geneva, Switzerland & Houston, TX **Aug 2019 – Oct 2020**

- Conduct daily analysis for risk reports (Profits/Loss/P&L, position, VAR) for Crude Desk
- Ensure trading activity complies with internal and external policies and limits
- Identification, managing, monitoring and reporting market risks to traders
- Communicating position and risk to senior management and C-suite in Geneva and USA
- Mastering contracts, specifications, trading strategy, and reflecting in ETRM (SAP)
- Guaranteeing risk governance and regulatory compliance

Trader

Olam International & Archer Daniels Midland International, Switzerland

May 2015 – Jan 2018

- Hedging origination, sales, and pricings of cocoa complex on LIFFE and ICE (\$2 billion of derivatives)
- Develop, evaluate, and execute spot/short/medium term trading strategies
- Managing and reporting futures position/risk for EU crush plants
- Publish daily PnL for hedging activity, flat, spreads, and arbitrage positions (arbs)
- Manage position limits for global branches for exposure and expiry
- Formal weekly presentations on physical and futures market to Sales team
- Monitor Drivers (macro, crude oil, index, forex, weather, soft commodity, economics, geopolitical etc.)
- Develop and execute spot/short/medium term trading strategies for flat price, spreads, and arbs
- Draft daily reports on cocoa market analysis for Sales team
- Strategic planning: Managed stocks, define sourcing strategies, optimal processing and forward planning of crushing assets for Supply & Trading (S&T)
- Draft written communication/presentations : Business Reports (monthly overviews of processing assets)

Trader

Bunge, Geneva, Switzerland

Aug 2008 – Oct 2014

- Hedging origination/purchases, sales, and price fixings for soybean complex and corn
- Managed hedge book: 22 mmt soybean complex and 6-8 mmt corn annually (\$25 billion of derivatives)
- Commercial lead for implementation and roll-out of SAP ETRM and migration from Oracle
- Optimize hedging by developing spreadsheet to arbitrage board crush vs. products for desk cost savings
- Daily monitoring and publishing of oilseeds and grains risk position and PnL
- Draft daily briefs on CBOT market and provide market analysis to originators and key account managers

Junior Trader

- Manage day-to-day physical cashbook, paper activity, and executions
- Physical deal origination for forward shorts and execution
- Participate/negotiate in regional tenders (Egypt, Algeria, Tunisia, Saudi, Jordan)
- Negotiating contracts (FOB / CFR / Delivered)

EDUCATION

Master of Arts in International Trading, Commodity Finance, and Shipping

University of Geneva, Switzerland

B.S. International Business Administration specialization Economics, Summa Cum Laude

Auburn University, Alabama, USA

Master's of International Law (in Spanish)

Universidad Complutense de Madrid, Spain

LANGUAGES

English (native) **Portuguese** (fluent) **Spanish** (fluent) **French** (fluent)

IT SKILLS

Bloomberg Terminal, ThomsonReuters Eikon, ICE Future Source, TT Platform, MS Office Suite, Excel

TRAININGS & ASSOCIATIONS

Committee of Chief Risk Officers (CCRO) Member Emeritus	Jan 2025 - Present
Harvard Business School Leadership for Senior Executives Certificate	Mar 2024
Commodity Trading Club Ambassador	Mar 2022 - Present
FINRA Series 3 National Commodities Futures Exam (Associated Person)	Dec 2020
Commodity Trading Association Committee Member	Apr 2015 - Present
STSA Commodity Trading Risk Analyst Certificate	Mar 2019 - Aug 2019
GAFTA Trade Foundation & Contracts, Financing and Dispute Resolution Courses	Apr 2009
Advanced Spanish, Universidad de la Habana, Cuba	2003
Men's Gymnastics Athlete and Champion	1988-1997