**Mariano Redivo**

**marianoredivo@gmail.com -  (305) - 332 - 5521 -**[**linkedin.com/in/mariano-redivo**](about:blank)

**Summary**

Global team manager. Deliver efficient support to Oil & Gas end-to-end hydrocarbon value chain. Implement cross-functional initiatives and process improvement for finance and accounting. Experience in project management, systems integration and business analytics. Fluent in English and Spanish. EB1A (Green Card holder)

**Experience**

**ExxonMobil Oil Corporation, Spring, TX**  **2021 – 2023**

**Digital and Innovation Manager** **2021 – 2023**

Managed global teams of 7 digital advisors to drive sustainment and enhancement of value chains and financial analytic models. Identify step-change improvements to data, processes, and systems. Finalized expatriate assignment on 31st August.

* Led cross-functional project to redesign and transform stewardship data analytic dashboards providing faster, broader, and interactive access to multiple business drivers. Automated 100% financial KPIs deck.
* Improved Fuels Channel Contribution data quality by redesigning master data structure.
* Implemented data health checks and best practices helping to reduce accounting corrections by 80%.
* Led Analytics Enablement project to merge D/S and Chem. records into a single Central Data Hub
* Oversaw initiatives to assess finance end to end process to identified “pain points”, document root causes and propose solutions to eliminate inefficiencies.
* Integrated cross functional team to define and establish new Data Governance framework.
* Coordinated team participation in projects and initiatives, provided support with testing, documentation, and training. Build synergies with other organizations to maximize resource capacity.

**Digital Global Advisor**  **2020 - 2021**

Conducted project implementations for D/S systems including ERPs and in-house analytic tools to support value chains: Fuels, Lubes, Chemicals and Trading. Developed SME skills in finance data analytics models.

* Saved 2 days of manual workaround at month-end close by implementing financial segments for Trading organization which reduced workload and isolated trading earnings from other value chains.
* Reduced staff 20% in all regions by managing implementation of analytic models and visualization tools which automated and standardized financial inventory KPIs.
* Focused on the ongoing enhancement and maintenance of data, analytical tools, and digital solutions.
* Translated client requirements into action items for IT team using Azure (ADO).
* Skillfully developed and delivered training to end users.
* Fostered relationships with financial management and product team to identify new opportunities to automate and transform business processes.

**Risk Management Project Track Lead**  **2018 - 2020**

As financial liaison for Asset Backed Trading IT Project, led implementation of SAP functionality to automate value creation measurement for gasoline blending business. Added insight to comprehend commercial performance and risk exposure of arbitrage strategies for Trading and Risk organizations.

* Develop solution to provide full visibility of arbitrage positions in ETRM system.
* Reduced intervention of middle office resources by posting 100% arbitrage positions automatically.
* Led project to fully automate cross trade derivatives creation and pricing into ERP.
* Managed end to end project lifecycle: Scoping, planning, execution and closing.
* With trading, risk control and external consultants coordinated goals, priorities and solutions.
* Maintained status reports and communicated project progress to stakeholders.
* Coordinated and executed user acceptance testing.
* Completed management of change and transition to sustainment organization

**ExxonMobil Business Support Center, Buenos Aires, Argentina**  **2004 – 2017**

**Financial Reporting Manager 2016 - 2017**

Managed 12 analysts / 2 supervisors consolidating US financial statements reporting $4.1B earnings in 2017.

* Endorsed month-end and year-end financial statements.
* Applied GAAP to record and report loyalty programs and trademark agreements.
* Lead contact for Audit / Internal Assessments / PWC / SOX reviews.

**Cost Accounting Manager 2015 - 2016**

Oversaw 11 analysts / 2 supervisors in setting up cost center structures and allocations.

* Improved cost allocation structures to meet OPEX corporate reporting cycles needs.
* Decommissioned 1K+ cost centers annually through clean-up process.

**Royalties and Revenue Manager 2013 - 2015**

Led 14 analysts / 3 supervisors to record US production revenues and process JIB receivables.

* Reduced annual costs $120K by outsourcing low value cash application process to TP vendor.
* Recovered ~$0.8M in year 1 by adding detective controls to identify incorrect revenue bookings.

**Terminals Accounting Manager 2011 - 2013**

Oversaw 23 analysts / 3 supervisors managing inventory and data exchange for TP facilities.

* Led price / volume dispute with terminal operator. Approved J / E and B / S reconciliations.
* Eliminated $50K monthly in penalties and interest

**Accounts Payables Manager 2009 - 2011**

Managed 15 analysts / 2 Supervisors processing +10K invoice payments of $2B monthly.

* Reduced past due payments to 1% from 10% after conducting full team reorganization.
* Increased daily payments 300% and eliminated 3 FTE’s by using Rack Purchase Automation.

**Exchange Accounting Senior Supervisor 2008 - 2009**

Led 8 analysts to reconcile 50+ supply contracts, process payments and collections.

* Eliminated 100% of open items >60 days in 3 months.
* Served as first escalation point for regional business line management.

**Exchange Accounting SME 2006 - 2008**

Mentored 20 analysts providing guidance on systems, processes, and transactional issues.

* Owned platform used to reconcile Supply exchange transactions with 3rd party partners.
* Built KPIs to accelerate inventory settlements and eliminate financial impact of pricing volatility.

**Exchange Accounting Senior Analyst 2004 - 2006**

Reconciled statements, resolved disputes and processed payments and collections.

* Gained full understanding of Supply Chain and Logistics business.

**Education and Training**

**Bachelor of Economics**, Universidad Nacional Del Sur, Bahía Blanca, Argentina

Project Management: Instituto Tecnológico De Buenos Aires (ITBA), Buenos Aires, Argentina

ExxonMobil Leadership Program: The University of North Carolina, Chapel Hill, NC

ExxonMobil Leadership Program: Thunderbird Business School, Glendale, AZ

**Systems and Applications**

* **SAP (R3 and HANA)**
* **Tableau**
* **Power BI**
* **Microsoft Excel**
* **Azure ADO**