

Manuel Hernandez-Coronel

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GLOBAL PROJECT AND OPERATIONS LEADER

Project Planning & Management / Project Engineering / Project Controls / Production Controls / Turnaround Change Management / Cost Control / Cost Forecasting / Profit and Loss Management / Inventory Control Process Improvement / Safety Management / Strategic Initiatives / Supply Chain / Quality Auditing Strategic Planning / Compliance / Business Analytics / Training / Cross-Functional Teams / PMP / SOP

Dynamic leader, delivers innovative solutions to drive process improvements effecting project outcomes, risk control, and systems. Significant experience and success implementing complex, large-scale global projects within scope, time, and budget. Keen eye for identifying operational inefficiencies and implementing highly effective changes. Committed to continuous improvements and delivering measurable outcomes.

SELECTED ACCOMPLISHMENTS

Solved technical drilling issue saving initial clients over \$5M; solution now part of standard practice. Schlumberger client experienced problems drilling through unconsolidated or low-pressure zones resulting in substantial losses. Drew on previous experience and consulted with global experts; incorporated synthetic fiber of specific length and composition into cementing work to stop losses on highly fractured zone. After initial successes, submitted results to R&D. Procedure with situational guidelines adopted companywide.

Turned around unprofitable project from \$60K loss to \$1M gain by remedying operating procedures and technology applications. Discovered faltering Schlumberger remote location subsisting in state of disrepair. Enacted processes to bring base to international standards and cross training to ensure correct usage of technology. Application of correct methodology and products resulted in increased production and contract growth. Displaced competitors; gained recognition as nationwide example.

Promoted and implemented diversity measures to include women in offshore platform workforce. Two female Schlumberger engineers could not participate in onsite rig jobs because accommodations required four people per room. Requested HR to seek well-qualified women for supervisor and equipment operator positions; client's female lead engineer approved solution. New hires critical to operations enabled fulfillment and established protocol for future diverse hires.

Mitigated risk by launching investigation into location exhibiting anomalies; saved company reputation and avoided fines. As manager for Weatherford's sub-Saharan region, led cost-reduction initiative. Discovered irregularity involving unauthorized use of company equipment and personnel, nepotism, and continued benefits for past employees. Involved Ethics and Compliance department; team summoned to further investigate and resolve fraud issues.

Corrected course on unprofitable contract by analyzing and applying previously overlooked clauses. Halliburton client with sites involving multiple disciplines lacked project criteria to turn profit. Read contract in detail; found stipulations favorably impacting financial outcomes. Collaborated with other managers, came to consensus on findings, and met with client to explain situation. Instituted changes going forward with profitable outcome.

PROFESSIONAL EXPERIENCE

BOUSSENERGY

2017 to 2024

Provides total energy integration efficiency services across project management, EPC, operation and maintenance.

Co-Founder, Head of Operations

Founded and collaborated to create start-up energy generation and distribution company employing technologies across gas and renewable sources. Played crucial role in exploring and implementing various market models including distributed generation, isolated supply and local generation to expand company's reach and impact.

- Conducted feasibility study considering technical, economic, environmental and social aspects of 53.4 miles of power grid system with 19 substations across municipalities.
- Defined project scope, objectives, and requirements in consultation with stakeholders.
- Established robust supply chain management process to ensure cost effective and timely delivery of construction equipment and materials essential to infrastructure.

WEATHERFORD

2014 to 2017

*Leading global energy services company.***Project Manager, Special Projects Europe and Africa 2016 to 2017**

Led highly successful operational cost reduction while ensuring on-time project delivery. Oversaw \$65M budget.

- Reduced costs and inventory \$25M by streamlining and downsizing to achieve optimum efficiencies.
- Established bonded warehouse in Cameroon enhancing regional asset and inventory mobilization capabilities.

General Director, Cameroon, 2014 to 2016

Led only country in Sub-Sahara Africa to achieve and exceed financial objectives by streamlining operations and optimizing costs with 24 direct reports.

- Implemented strategic personnel adjustments reducing workforce from 212 to 114 during challenging industry downturn.
- Avoided fines and risk to reputation by uncovering and reporting fraud, enabling successful mitigation.
- Surpassed budget and profitability targets.

HALLIBURTON

2012 to 2014

*One of world's largest providers of products and services to energy industry.***Senior Project Manager, Gas Well Completions**

Managed operations at four Saudi Arabian sites leading mobilization, planning, and execution of multipurpose projects across logging, coiled tubing, perforating, fracturing, and well testing. Exercised financial acumen and cost control capabilities while managing \$60M P&L budget.

- Executed first unconventional 28-stage hydraulic fracture for Saudi ARAMCO, stimulating company's growth and enhancing reputation as industry leader.
- Increased profitability by analyzing and enforcing contract clauses.

Earlier: General Operations Manager, Training and Competency Manager Iraq **OiISERV**; Domain Expert Matrix Acidizing, Operations Manager Well Services Malaysia, Sales Manager Venezuela, Project Manager Venezuela, Operations Manager Gulf of Paria, Cementing and Acidizing Manager New Mexico, Field Service Manage Venezuela, Technical Field Engineer Cementing Venezuela, Peru, **Schlumberger**.

EDUCATION

Bachelor of Science, Chemical Engineering
Universidad Metropolitana (VE)

Fluent in Spanish, English, French