

Alex Ioseliani

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Global Procurement & Logistics | International Sourcing | Vendor Management

Experienced in international sourcing, B2B vendor/distributor management, and cross-border delivery coordination for high-value and specialty components. Strengths include supplier research, pricing/terms negotiation, shipment tracking and exception handling, and aligning technical requirements with sourcing constraints (lead time, availability, cost).

PROFESSIONAL EXPERIENCE

Independent Consultant – Global Automotive & Specialty Parts Sourcing

Remote • Nov 2024 – Present

- Manage end-to-end sourcing and delivery coordination for high-performance automotive components supporting custom and racing builds.
- Established relationships with international vendors and distributors to secure high performance parts.
- Coordinated cross-border logistics, resolving customs/documentation issues for international shipments.
- Delivered cost-effective sourcing solutions tailored to performance specifications and client timelines.

Independent Consultant – International Sourcing Projects

Remote • Select Projects: 2020 (PPE), 2017 (Oil & Energy)

- Explored sourcing strategies for crude oil and refined fuel contracts targeting global infrastructure clients.
- Coordinated PPE procurement during the 2020 shortage: supplier outreach/qualification, order coordination, and delivery logistics for high-volume fulfillment.

Global Engagement Director – Business Development & Supply Chain Coordination

KSK Informatics Pvt. Ltd. • Remote • Nov 2013 – Dec 2018

- Managed U.S.-based relationships, coordinating service and product delivery between the U.S., U.K., and South Asia.
- Oversaw sourcing and fulfillment processes, including vendor communications, logistics oversight, and shipment troubleshooting.
- Led internal collaboration to support new campaigns across technical support and sales operations.

Full Stack Software Engineer – Technical Consultant

Remote • Jan 2019 – Present

- Built and scaled applications supporting operational workflows and data validation for high-volume systems (10M+ records).
- Delivered backend solutions using Docker, AWS, MySQL, and Express, with frontend components in React and Vue.
- Authored documentation and automated processes to reduce system errors and improve efficiency.

EDUCATION

University of Texas at Austin • B.A., Russian & Eastern European Studies • 2008–2012

SKILLS

International Sourcing • Vendor Coordination • Logistics & Shipping • Data Analysis • Full Stack Web Development • Agile Workflow • Technical Documentation • English, Russian, basic Spanish Languages